

## **Amendment to Serstech Distribution Agreement,**

### **5.11 Project protection**

Before a tender is submitted or a customer is pursued, the Partner needs to check that the potential sales project is not protected under the Serstech Project Protection program. If it is, the Partner is not allowed to approach that customer for that project. Project protection can be applied before a tender is published or a customer budget is secured, and hence existing project protection must always be checked with Serstech before a customer is approached.

To achieve project protection, the Partner needs to submit the information that is necessary as specified by Serstech at that given time. The application process and the information and actions necessary to get project protection is available at the Serstech Partner Pages. See the Partner Pages for the up-to-date terms of project protection.